

A) Queries Related to RFP - The pre-bid meeting was held on 26.10.16 at Head Office, Aurangabad. The following table shows the Bank's reply on the queries raised by the vendors.

S.No	Page	Point / Section No.	Main Section Name	clarification point as stated in tender document	Comment / suggestions	Bank's Reply
1	16	2.25	Fixed Price	The Commercial bid shall be on a fixed price basis, inclusive of all taxes and levies at site as mentioned above except octroi/ LBT. No price variation relating to increases in customs duty, excise tax, dollar price variation etc. will be permitted.	Request the Bank to modify the clause as below: The Commercial bid shall be on a fixed price basis, exclusive of all taxes and levies at site as mentioned above except octroi/ LBT. Any price variation relating to increases in customs duty, excise tax, dollar price variation, VAT, CST, GST etc. will be permitted.	The vendor should quote inclusive of VAT. However, if there is any change in VAT (increase / decrease) may be allowed at the time of billing.
2	16	2.25	Costs & Currency Fixed Price	All taxes & levies including service tax, VAT but excluding Octroi / LBT	Request removal of VAT from Basic prices since, VAT component differs from State to State & as per the inputs GST is likely to get implemented & no one knows % of it. Also it has been observed that VAT has been changed by GoM in Sept 16. Hence, it is recommended to consider price evaluation excluding VAT.	The vendor should quote inclusive of VAT. However, if there is any change in VAT (increase / decrease) may be allowed at the time of billing.
3	19	3.1 Eligibility of bidder	Qualification Criteria	The Bidder submitting the offers should be a Registered Company in India under the Companies Act, 1956 and shall be in existence for the last five years having a turnover of minimum Rs. 10 Crores per year in the last three financial year"s i.e 2013-2014, 2014-15 and 2015-2016 in hardware business.	We are a Registered company as per The Company Act, 1956 and have a Business turnover of more than 150 Crores with the mix of Hardware and Software. Hence Request the bank to modify the clause as below: The Bidder/OEM/Partner should have a turnover of minimum Rs. 10 Crores per year in the last three financial year"s i.e 2013-2014, 2014-15 and 2015-2016 in hardware business.	The Bidder submitting the offers should be a Registered Company in India under the Companies Act, 1956 and shall be in existence for the last five years. The bidder / OEM / Partner should have a turnover of minimum Rs. 10 Crores per year in the last three financial year"s i.e 2013-2014, 2014-15 and 2015-2016 in hardware business.
4	19	3.1 Eligibility of bidder	Qualification Criteria	The bidder should have executed orders for supply of hardware to scheduled commercial banks/PSU (having pan India presence) totaling to Rs. 3.00 Crores or more during each of last three financial years.	Request the bank to modify the clause as below: "The bidder/OEM/Partner should have executed orders for supply of hardware to any bank totaling to Rs. 3.00 Crores or more during each of last three financial years."	The bidder / OEM / Partner should have executed orders for supply of hardware to scheduled commercial banks/PSU (having pan India presence) totaling to Rs. 3.00 Crores or more during each of last three financial years.
5	20	4.1	Support Personnel	The successful bidder shall post one resident engineers at our Head Offices, Aurangabad for the purpose of support and maintenance.	Request for clarity for duration engineer to be posted	Till the contract period.
6	23	4.8	Interworking of Hardware and Software	The bidder must integrate hardware, software and networking components supplied by him to make the system integrated and fully functional.	Request clarity on current in use software to be installed on hardware to be supplied.	The following software need to be installed Win7, Office 7 (one PC per Branch), Acrobat Reader, GZ viewer, Win RAR, tight VNC etc.
7	24	4.13	Annual Maintenance Charges	The bidder should provide post warranty AMC services @ 4% p.a. on the cost of Hardware. The cost of 4% annual AMC will be loaded to the cost for arriving TCO & L1.	Standard AMC services is very critical at 4% p.a. Looking at current scenario request to increase it to 6%. Same is 6 - 8% in UBI case and 7% in Bank of Baroda case	The AMC should be minimum 4 % and Maximum 6% of total value.
8	25	4.14	Spare Parts	Bidder will make the spare parts for the systems available for a minimum period of six years from the time of acceptance of the system.	As you are aware in current scenario of IT industry technology is changing frequently, hence maintaining Spare parts for 6 years is not possible. Request you to change it to 5 years	No change
9	31	6.1 (2)	Annexure A - Technical Specification	6th Generation Intel Core i3-6300 Processor (4MB cache, 3.8 Ghz) / AMD A10 PRO 7800B (3.9 Ghz;4MB Cache) processor or equivalent or higher	To be changed to A10 8750 or higher	No change

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10	31	6.1 (6)	Annexure A - Technical Specification	64 bit AGP Display Controller with 4 MB of video RAM and capable of 1024 X 768 resolution with 16 million colors	Now a days display controller is inbuilt in a processor, hence requested to make it to Integrated Video.	Integrated Video display controller is accepted with 1024 X 768 resolution and 16 million colours.
11	31	6.1 (8)	Optical Device	16x or higher speed DVD RWOM	Request clarification whether ODD required is DVDRW or DVDRoM	16 X or higher speed DVD ROM
12	31	6.1 (5)	Monitor	18.5" Wide TFT LCD Colour Monitor with TCO 05 Certified	Current certification for Monitor is TCO 06, Hence request to change the certification to TCO 06	18.5" Wide TFT LCD Colour Monitor with TCO 06 Certified
13	31	6.1 (10)	Ports	6 High speed USB 3.0 Port (Minimum 2 in the front side),	Request to change to 2XUSB3.0 and 4XUSB2.0 (with min 2XUSB2.0 in front)	Minimum 1 Serial Port, 1 Parallel Port, 4 High speed USB 2.0 Port (Minimum 2 in the front side), 2 High Speed USB 3.0 Port.
14	31	6.1 (13)	BIOS	Should be Y2K compliant	Old clause. To be removed	The clause is removed.
15	31	6.1 (14)	Power supply	200 watts and above ACPI compliant or more SMPS power supply, should be capable to support fully configured PC	To be changed as minimum 180 W or higher	180 watts to 220 Watts, ACPI compliant or more SMPS power supply, should be capable to support fully configured PC
16	33	6.4 (1)	Functions	Print, scan, copy with FAX as optional	Whether Fax is required or not?	Fax as optional item is removed.
17	33	6.4 (9 & 10)	Pull Scan / Push Scan (Scan to PC)	9) Pull Scan- Facility should be provided 10)Push Scan- Facility should be provided	Scan to USB can be a threat to security. In the Banking environment like MGB, any one can scan any vital document in the USB drive without getting traced. However , scan from PC can be traced and can be useful in security. We suggest ot please remove pull scan feature.	Pull Scan and Push scan (Scan to PC/Folder) should be provided.
18	33	6.4 (15)	Standard Interface	15) Standard Interface(s) (Wired)- Minimum 2.0 High speed USB and 10/100/1000 base T/base TX Ethernet port	For mid level network laser printers ethernet comes with 10/100 . No OEM has 10/100/1000 ethernet port. We reuest you to change the same to 10/100.	Minimum 2.0 High speed USB and 10/100 base T/base TX Ethernet port
19	33	6.4 (14)	Paper Type	13) Paper type- Plain / Thick / Thin / Cotton / Colour / Preprintedd / recycled / labels / cardstock / bond/ archive / envelope	Purpose for cotton paper clarification required	Cotton paper is removed
20	33	6.4 (17)	Compatible OS	17) Compatible Operating systems -Win7, Win8.1, Win10, Win Server 2008, 2012, (all 32 and 64 bit), Various Linux OS, Mac OS X 10.4 - 10.8	Request you to change Mac OS as a optional. Majority of Bank and Govt customers are ot using Mac OS.	Mac OS will be optional.
21	33	6.4 (18)	Software	18) Printer Driver, Scanner Driver, Multi Function Utility, Compatible to print a document in Microsoft Unicode font.	Please clarify Microsoft Unicode Font	Microsoft Unicode Font (Mangal) should be available

Instructions to bidders

1	Last date of sale of tender document	16-Nov-2016 up to 12.00 hours
2	The last date and time of submission of tender document is	16-Nov-2016 up to 13.00 hours
3	Time and date of opening of Technical bids	16-Nov-2016 up to 16.00 hours
4	Bidders are requested to fill up commercial offer Annexure H in the revised format considering the AMC between 4 to 6 %. However, bidder is required to mention the % which he offers. Only writing some figure will not be considered.	The revised format of commercial offer is also provided with the reply to pre-bid meeting queries.